



Team with us... Your way to success

Our people

Why work with Progressive Business Technologies?

Apart from being skilled people, there are many benefits to working with Progressive Business Technologies.

PBT staff are energetic and committed to excellent customer service. They are supported by fantastic infrastructure and processes to enable them to be structured and confident in their approach to implementations and support.

- A team of 27 experienced and qualified staff
- Focused on your business requirements and finding the best fit solution
- PBT are committed to ongoing product training and personal development
- Multiple products from market leading vendors
- Experienced team in a well established company respected by our competitors.
- National coverage

Phone:
1300 720 767

Web:
www.pbt.net.au

Email:
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Our company

At Progressive Business Technologies, we implement and support market leading business systems and IT products for small to medium sized organisations.

With over 1000 customers around Australia we have established a reputation for exceptional implementation methodologies, technical expertise and exemplary support practices.

Our business philosophy is one of adding value to our customers through proven performance and excellent customer service. The industries in which we work include but are not limited to:

- Professional Service
- Wholesale Distribution
- Manufacturing
- Retail

We work across a range of industries, with many of our customers being market leaders.

Our product partners

At Progressive we believe in long term relationships.

Having cemented strong relationships with our product partners, we are able to offer our client's a solution that fits their business as well add value to products and services they offer to their clients.

Our solution partners include:

- Sage Pastel
- Sybiz Software
- Alchemex
- Acer
- hp
- Microsoft
- Trend Micro



Microsoft



invent

Our services

We provide a range of services to assist our clients with procuring, implementing and supporting their business systems and IT infrastructure.

We enable our clients to deal with one supplier, providing great business system software, IT services for server and PC support and application integration.

Our methodology

Selecting new business software is both time consuming and overwhelming.

The selection and implementation of business software should not be made in haste. Failure in the selection and implementation process can result in a reduction of user adoption, lower than expected ROI and potentially unhappy customers. This can put your company at risk of a competitive disadvantage.

We take your selection process very seriously and as such follow quite a scientific approach to the pre-sales process. Our whole focus is ensuring you make the best selection and decision for your business.

Our implementation projects are also driven by clear processes and strong Project Management.

Our Support



A dedicated support team means you can always get assistance when you need it. Phone, Email, Remote Access and Onsite Support are available to our clients. **Phone our office on 1300 720 767 to find out more about our support programs.**