

The best solutions for
developing your business



Ostendo[®]
by Development-X Limited 

Adds depth of functionality.



Ph: 1300 720 767
PO Box 907
Capalaba QLD 4157
www.pbt.net.au

“What we like most about Ostendo® software is that everything we need is in the one package We would definitely recommend Ostendo® Software to other businesses”. Faye Goddard. Chill Technology Limited (Chilltech)



Who would benefit from Ostendo®?

- Wholesale/distributors with advanced stock management across multiple warehouse locations & multiple bin locations
- Job orientated companies requiring management of jobs, including quoting, labour management, tracking & detailed reporting
- Manufacturers of either standard builds or custom products
- Service companies with field technicians, service scheduling and warranty
- Companies that purchase in one unit and sell in another, and need to manage stock in different units
- Organisations with complex pricing between customer groups
- Companies requiring time sheet entry to jobs, Service & manufacturing
- Companies with shipment tracking & landed cost calculations



Ostendo® integrates with accounting solutions such as Sage Pastel Evolution, MYOB and Quickbooks. Delivering a number of integrated modules, Ostendo® has been designed to address the operational requirements of small to medium business. Ostendo’s® functionality addresses many challenges faced by a range of vertical markets.

Wholesale Distribution

Ostendo® delivers the goods with inventory solutions that exceed your expectations.

“Ostendo® is cost effective when compared feature by feature with other packages and has extensive functionality. Peter Tan, AB Food Limited (AB Foods)

Business Frustrations	Ostendo® solution	Benefits
Transparency of stock management across multiple locations	<ul style="list-style-type: none"> • Multiple warehouses • Multiple bin locations • Serial number tracking • Grade, colour, style • Forecast inventory requirements • Simple stock transfers 	<ul style="list-style-type: none"> • An efficient and effective way of stock control & ordering • Up-to-the-minute knowledge of stock on hand, stock in different locations and stock on order
Managing complex and complicated pricing for different customer segments	<ul style="list-style-type: none"> • Pricing levels, quantity breaks & discounts that are easy to update • Audit trail of price changes by person and time viewable in sales order 	<ul style="list-style-type: none"> • Have a better understanding of profitable customers and how to price your products • Ability to track promotions, offering complementary add-ons and service warranties at point of sale to increase sales revenue
Need a better way to purchase from suppliers	<ul style="list-style-type: none"> • Purchase directly to jobs • Supplier catalogues feature • Able to view past purchase lines with costs for item • Inventory forecasts • Inventory replenishment for stock and assemblies 	<ul style="list-style-type: none"> • Manage your purchases efficiently • Reducing your purchasing costs • Reducing your stock on hand

Manufacturing & Assembly

Forecasting, configure items on the fly, resourcing and improved management of your raw materials, seem out of reach? Ostendo's® depth of functionality offers manufacturers with the tools they need to improve efficiencies.

"Inventory is managed much better than it used to be. We now have the confidence to start our push for ISO9000 accreditation".

*Andrew Holmes,
Bushcomm HR Antennas*

Business Frustrations	Ostendo® solution	Benefits
Manufacturing unprofitable jobs because of inaccurate costings?	<ul style="list-style-type: none"> Forecast inventory requirements Create automated purchase orders based on current orders and stock levels across all locations 	<ul style="list-style-type: none"> Better stock management and improved stock costs Improved management of raw materials and finished goods Reduce the amount of materials carrying
Difficulty in developing customised products	<ul style="list-style-type: none"> Configure items on the fly for custom products to produce BOM on the fly 	<ul style="list-style-type: none"> Meet customer demands quickly and effectively and define the raw materials required for manufacturing
No clarity of costs & resource management	<ul style="list-style-type: none"> Use a combination of BOM, routing instructions & resources with cost roll-ups 	<ul style="list-style-type: none"> Produce accurate costs manufacturing jobs to ensure you are being profitable



Job & Project based business

These include building and construction, engineering, and Information Technology Services which require a number of jobs for the one project. Maintaining control over project and job costs from the most simple to complex jobs is one of Ostendo's® key strengths.

"Since Ostendo® was installed we are able to track costs to jobs more accurately and effectively. This potentially saves us money and allows us to invoice our customers quicker therefore improving our cash flow".

*Kim & Glen Powell.
World Power Limited.*

Business Frustrations	Ostendo® solution	Benefits
Management of the job & the resources needed for the job	<ul style="list-style-type: none"> Easily build estimates including labour, stock used and sub-contracting 	<ul style="list-style-type: none"> Increase profitability due to the reduction of cost blow outs
Jobs & projects are often over cost & run late?	<ul style="list-style-type: none"> Job Sheets, Job lists and time sheets assist the job scheduling and reporting process 	<ul style="list-style-type: none"> Ability to review the job's profitability at any time Change or develop new strategies that affect the outcome of the jobs profitability
Better tracking of work in progress and staff utilisation	<ul style="list-style-type: none"> Tracking of labour, equipment, purchases materials and sub-contractor costs Extensive Job Cost reporting Easily adjust mark-ups on jobs & job lines Graphical job scheduling 	<ul style="list-style-type: none"> Jobs are completed and charged out accurately with all labour billable hours and material costs accurately allocated

For more information call 1300 720 767

Service industry

Maintain accurate service history through the use of Ostendo® Service Management Software.



Business Frustrations	Ostendo® solution	Benefits
Can you easily see the service history of your assets?	<ul style="list-style-type: none"> Tracking of labour, equipment, purchases materials and subcontractor costs Extensive Job Cost reporting Easily adjust mark-ups on jobs & job lines 	<ul style="list-style-type: none"> Maintenance history is easily viewable to technicians
Missing out on repeat service work and revenue?	<ul style="list-style-type: none"> Create service asset upon selling the product or service to customer Warranty tracking commences at the time of product or service sale and continues through its life cycle, recording all service, maintenance, and repair activities. 	<ul style="list-style-type: none"> Always ensuring service level agreements are met and repeat business is generated
Job scheduling problems with equipment, staff and field staff?	<ul style="list-style-type: none"> Automatically schedule and create the service jobs required Preventative service agreements setup against the customers 	<ul style="list-style-type: none"> Prepare, schedule and manage service agreements efficiently and proactively

Retail Industry

Ostendo® allows you to capture and manage information. Get to know your customers and understand their buying behaviour. If you know what they're buying then you know what they want!

Pricing, advertising, inventory management and customer information capturing, has never been so easy!

Business Frustrations	Ostendo® solution	Benefits
Difficulty managing Pricing & Advertising	<ul style="list-style-type: none"> Customised receipts/dockets with advertisements Discounts easy to upload Gift certificates Hold transaction feature 	<ul style="list-style-type: none"> Reinforce your brand and advertising campaigns to encourage future sales
Inventory management in multiple locations	<ul style="list-style-type: none"> Supplier catalogues upload Multiple warehouse locations Multiple bin locations Suggested 'up-sell' prompts to customers 	<ul style="list-style-type: none"> Ability to see where stock is and move it between locations for speedy delivery
Unable to capture customer information quickly & easily	<ul style="list-style-type: none"> Capture buying history at POS Customer profile look-up POS messages by customer 	<ul style="list-style-type: none"> A better understanding of your customers buying behaviour