



CASE STUDY

Aland's Sage Intacct Implementation

Aland improves ERP system, multi-entity management and purchasing control with Sage Intacct.

Introduction to Workpower

ALAND, one of Australia's Largest Property Developers, is a family-owned business in the development, construction, finance, and property management fields. With more than 2000 units under development at any point in time, and having delivered numerous acclaimed residential projects across Sydney, they have set the highest quality standards and levels of trust among their community of clients, customers, co-workers and peers. Natalia Pletneva, CFO, ALAND, discusses the implementation of Sage Intacct and its benefits to ALAND.

The Challenge

After a thorough market evaluation, Workpower selected Sage Intacct, a best-in-class, cloud-based ERP solution. They partnered with Progressive Business Technologies (PBT) to deliver a full-scale transformation, replacing their outdated systems, streamlining workflows across sales and purchasing, and integrating critical operational platforms.

ALAND, like all property developers & property managers, has a complex structure of companies to accommodate its property development & management businesses. The organization was looking for improvement and efficiency in managing its multiple companies, consolidating financials, and improving its purchasing approvals and efficiency across its divisions. Natalia talks about the challenges they faced:

- ***"As a large-scale developer, we needed a solution to lower the overhead in managing our multiple companies and projects, providing divisional cost breakdown across all of our development stages.***
- ***We needed flexibility to easily incorporate them into our Financial reporting, quickly consolidating financials across businesses, and adding more control & visibility over our purchasing approvals".***

Natalia Pletneva, CFO - ALAND



With the successful implementation of Sage Intacct, ALAND can now manage its group of more than 50 companies with ease, and inter-entity transactions are automated. Aland can easily report individually or consolidated while managing their project purchases all online. As ALAND undertakes new projects, Sage Intacct easily accommodates the requirements with minimal setup.

Key Requirements

To address the operational complexity and improve financial efficiency across its group structure, ALAND identified several key requirements that guided the implementation of Sage Intacct:

- Managing more than 50 Business Entities
- Automating Inter-Entity Transactions
- Consolidated Reporting with Elimination Entities
- Online Purchasing Approvals and Workflows
- Management of Bank Accounts with Direct Bank Feeds

The Process

The transition to Sage Intacct was achieved on a shorter than normal implementation timeline, with both project teams committing themselves to the project with constant communication to deliver

We relied on PBT to understand our key business requirements and advise on the optimal way to configure Sage Intacct to best suit our needs, while lowering the ongoing maintenance of the solution. They have exceeded our expectations, with a strong commitment to our implementation timeline and focused effort, combined with exceptional systems and financial knowledge.

Natalia Pletneva, CFO - ALAND



ALAND and Progressive Business Technologies (PBT) implemented Sage Intacct over an intense shortened timeline, with a Go Live in July 2022.

Successfully Implement Sage Intacct with PBT

Seamless setup.

Expert support.

Increased **Efficiency**.

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