

#### **CASE STUDY**

# Aland's Sage Intacct Implementation

Aland improves ERP system, multi-entity management and purchasing control with Sage Intacct.



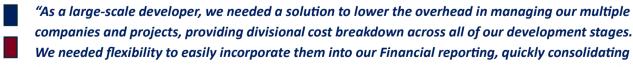
#### **Introduction to Workpower**

ALAND, one of Australia's Largest Property Developers, is a family-owned business in the development, construction, finance, and property management fields. With more than 2000 units under development at any point in time, and having delivered numerous acclaimed residential projects across Sydney, they have set the highest quality standards and levels of trust among their community of clients, customers, co-workers and peers. Natalia Pletneva, CFO, ALAND, discusses the implementation of Sage Intacct and its benefits to ALAND.

### The Challenge

After a thorough market evaluation, Workpower selected Sage Intacct, a best-in-class, cloud-based ERP solution. They partnered with Progressive Business Technologies (PBT) to deliver a full-scale transformation, replacing their outdated systems, streamlining workflows across sales and purchasing, and integrating critical operational platforms.

ALAND, like all property developers & property managers, has a complex structure of companies to accommodate its property development & management businesses. The organization was looking for improvement and efficiency in managing its multiple companies, consolidating financials, and improving its purchasing approvals and efficiency across its divisions. Natalia talks about the challenges they faced:



financials across businesses, and adding more control & visibility over our purchasing approvals".

Natalia Pletneva, CFO - ALAND







With the successful implementation of Sage Intacct, ALAND can now manage its group of more than 50 companies with ease, and inter-entity transactions are automated. Aland can easily report individually or consolidated while managing their project purchases all online. As ALAND undertakes new projects, Sage Intacct easily accommodates the requirements with minimal setup.

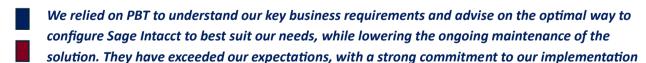
## **Key Requirements**

To address the operational complexity and improve financial efficiency across its group structure, ALAND identified several key requirements that guided the implementation of Sage Intacct:

- Managing more than 50 Business Entities
- Automating Inter-Entity Transactions
- Consolidated Reporting with Elimination Entities
- Online Purchasing Approvals and Workflows
- Management of Bank Accounts with Direct Bank Feeds

#### The Process

The transition to Sage Intacct was achieved on a shorter than normal implementation timeline, with both project teams committing themselves to the project with constant communication to deliver



timeline and focused effort, combined with exceptional systems and financial knowledge.

Natalia Pletneva, CFO - ALAND





ALAND and Progressive Business Technologies (PBT) implemented Sage Intacct over an intense shortened timeline, with a Go Live in July 2022.

# Successfully Implement Sage Intacct with PBT

**Seamless** setup. **Expert** support.
Increased **Efficiency.** 

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